

# PRODUCT DISCLOSURE SHEET

Read this Product Disclosure Sheet before you decide to take up this product. Be sure to read the general terms and conditions. Seek clarification from your institution if you do not understand any part of this document or the general terms.

#### **Education Financing-i**

Product Type	: Education Financing-i
Date	:

#### 1 What is this product about?

Education Financing-i ("EduF-i") is a Shariah-compliant financing facility that provides financial assistance to qualified students for pursuing their studies in Foundation, Pre-University (A-Level), Diploma, Degree, Postgraduate (Master's Degrees and Doctorates) and Professional courses in the selected local/ private education institutions under the Bank's empanelment. The Coursework Programme is subject to the Bank's approval.

#### 2 What is the Shariah concept applicable?

This product is based on the concept of Tawarruq, whereby:

- The Customer(s), via the Security Documents, will execute Purchase Request and Promise to Buy (Wa'd) for the commodity from the Bank at Selling i., Price based on Murabahah consisting the cost price of the Commodity and disclosed profit margin. At the same time, Customer(s) also appoints the Bank as an agent (Wakalah) to sell the Commodity to third party commodity trader.
- Upon approval of the application, the Bank will offer the Facility via short message system ("SMS"). Upon receiving Customer(s)' reply to accept the ii. Facility via SMS, the Bank will purchase the Commodity at cost price which is equivalent to the Purchase Price/ Financing Amount.
- iii. Upon transfer of ownership of the Commodity to the Bank, the Bank will then sell the Commodity to the Customer(s) at the Selling Price based on Murabahah which will be payable by the Customer(s) to the Bank by way of instalment or deferred payment basis. The Customer(s) will buy the same Commodity at the Selling Price. The Murabahah sale transaction is concluded via SMS.
- Upon completion of item (ii) and (iii) above, the Bank, acting as the Customer(s)' agent will sell the Commodity to the third party commodity trader at the iv. cost price of the Commodity which is equivalent to the Purchase Price. The proceeds from the sale of the commodities will be disbursed to paneled Education Institution as per agreed terms and conditions.

#### What is the Standardised Base Rate (SBR)?

The SBR we offer on this product is based on the benchmark rate specified by Bank Negara Malaysia. The benchmark rate is currently set as the Overnight Policy Rate (OPR), which reflects the monetary policy stance as decided by the Monetary Policy Committee of Bank Negara Malaysia.

For more information on SBR implementation, please refer to BNM's Consumer Guide and Frequently Asked Questions (FAQs) at:

https://www.mbsbbank.com/SBR\_BR\_BFR

# What are possible scenarios to trigger a change in the BR?

The SBR can rise or fall due to changes in the benchmark rate, i.e. changes in the Overnight Policy Rate (OPR).

### Historical SBR for the past 3 years.

Please refer to the latest update of the historical benchmark SBR at www.mbsbbank.com (to refer para 3)

#### What do I get from this product?

Coursework Structure/ Fee Financing Amount Applied Selling Price Financing Tenure Grace/ Study Period (GP/ SP) Ceiling Profit Rate Current SBR (a) Profit Rate (b) Effective Profit Rate (a+b)	RM RM RM	year(s) (including GP/ SP) year(s) p.a.
Monthly instalment (without GP/ SP)	RM	

#### Note:

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i) Indicative Effective Profit Rate is subject to your credit rating and credit assessment.

- ii) All calculations are estimations, based on an indicative profit rate.
- iii) Profit Rate is calculated based on daily rest basis.
- iv) Computation of monthly instalment is based on full disbursement of the financing facility.

#### What are my financial obligations? 7

- Servicing the Grace Period Payment during the Grace/ Study Period (when applicable); or a)
- Pay the <u>full monthly instalment</u> upon full disbursement or expiry of Grace/ Study Period (whichever is applicable). b)

Illustration with and without Grace/ Study Period: The commencement date for the first payment of profit or monthly instalment will be as follows:

Date of First Disbursement	Date of Commencement of First Payment	Eg: Date of First Disbursement	Eg: Commencement Date of First Payment
1st – 10th of the Month	5th of following month	2 January 2024	5 February 2024
11th of the Month Onwards	5th of next following month	20 January 2024	5 March 2024

Important: Your payment will vary if the SBR changes by not exceeding the Selling Price. Any such variation will be subject to the Bank giving you at least seven (7) days' prior written notice (which also includes via electronic means).



	Current SBR : 3.00%	If SBR goes up by 1% : 4.00%	If SBR goes up by 2% : 5.00%
Monthly instalments	RM	RM	RM
Total profit charged at the end of 25 year(s)	RM	RM	RM
Total payment amount at the end of 25 year(s)	RM	RM	RM

Note: i) [

During the Grace/ Study Period (if applicable), you are required to service grace period profit payment upon first financing disbursement.

Your first full monthly instalment amount is to commence upon full financing disbursement or expiry of Grace/ Study Period (whichever is ii) Your first full monthly instalment amount is to commence upon full financing disbursement or expiry of Grace/ Study Period (whichever is

iii) If you make financing payment via standing instruction, you should change the instalment amount whenever there is a change to the SBR.

Example calculation of Grace Period Profit (GPP) if you have a Grace/ Study Period:

Grace Period Profit = Amount Disbursed x Current profit rate x (No. of days) / 365 or 366)

Effective Profit Rate = 5.75%; Total Amount Disbursed = RM100,000 Total Monthly GPP to be paid: [100,000 x 5.75% x (30/365)] = RM472.60

# 8 What other fees and charges do I have to pay?

Stamp Duty	As per the Stamp Act 1949 (Revised 1989)	
Takaful Contribution	As per the quotation provided by Takaful provider	
Wakalah Fee	h Fee As per charges imposed by appointed Commodity Traders appointed by the Bank.	

Note:

a)

i) You will be given prior written notice (which also includes via electronic means) of at least twenty-one (21) days in the event of any changes to the fees and charges above.

ii) Kindly refer to our website at www.mbsbbank.com for further details on the fees and charges.

#### 9 What if I fail to fulfill my obligations?

If you have difficulties in meeting your financing obligations, contact us early to discuss alternative payment arrangements. Delay on your part could lead to the following consequences:

Late Payment	You will be liable to pay the Bank the Late Payment Compensation (Ta'widh) on any amount overdue as follows:	
Compensation	During the Facility Tenure Shall not exceed one per centum (1%) per annum on such overdue amount under the Facility.	
(Ta'widh)	After the maturity of the Facility Shall not exceed Islamic Interbank Money Market ("IIMM") rate prescribed by Bank Negara Malaysia	
	("BNM") on the outstanding balance (outstanding principal and accrued profit).	
	Facility to be recalled or Shall not exceed one per centum (1%) per annum on the outstanding balance (outstanding principal	
	brought to court for judgement and accrued profit).	
	After judgement Shall not exceed IIMM rate prescribed by BNM on the outstanding balance (excluding legal cost and	
	uncollected late payment compensation) from the date of judgement until the judgement sum is fully	
	settled.	
	Note:	
	a) Ta'widh will not be compounded;	
	<ul> <li>b) Ta'widh methodology and rates are subject to changes as may be prescribed by BNM;</li> <li>c) Ta'widh Compensation charges are computed on daily basis from the payment due date/ termination date/ maturity date/ judgement date.</li> </ul>	
Legal Action	Legal action may be taken against you under the following circumstances:	
	a) Fail to respond to our reminder notices.	
	b) Any shortfall amounts, you are responsible to settle the remaining balance.	
	c) Legal action against you may affect your credit rating leading to credit being more difficult or expensive to you.	
Right to set-off	off The Bank may set-off any credit balance in your account maintained with the Bank against any outstanding balance in your finance	
	facility account by giving you at least seven (7) days' prior written notice (which also includes via electronic means).	

#### 10 What if I fully settle the financing before its maturity?

The Bank will grant Ibra' (Rebate), on such amount of the balance Selling Price remaining unpaid by you based on the following situations:

 For variable rate financing, in the event the amount of profit calculated based on Effective Profit Rate is lower than amount of profit calculated based on the Ceiling Profit Rate.

ii) Upon full settlement of the financing facility by you in the following scenarios:

a) Early Settlement by Customer; or

- b) Restructuring of Facility; or
- c) Event of Default; or
- d) Termination or Cancellation of Facility.



 b) The Bank will grant rebate (Ibra') to you that is calculated in accordance to the following formula: Rebate (Ibra') = Deferred Profit – Early Settlement Charges (if any) Settlement Amount = Outstanding Selling Price + Instalments Due + Late Payment Compensation (Ta'widh) + Other Charges – Rebate (Ibra')

#### 11 Do I need any Takaful coverage?

The Takaful coverage is not compulsory. However, it is strongly encouraged to protect you as it will cover the outstanding amount in circumstances of death or total permanent disability. Takaful policy is required to be taken from our panel of Takaful providers or other Takaful providers of your choice approved by the Bank.

# 12 What are the major risks?

#### a) Variable Rate

The financing rate is a variable rate and may change according to change(s) in the reference rate (i.e. SBR). Such increase in profit rate may result in higher monthly instalment. Such increase in monthly instalment will be subject to the Bank giving you at least seven (7) days' prior written notice (which also includes via electronic means).

## b) Exceeding Retirement Age

For financing tenure that extends into retirement age, you are obliged to meet the financing payments during your retirement age by considering alternative avenues of payment.

#### 13 Do I need guarantor or collateral?

No guarantor is required, however, case to case basis may be required for additional collaterals to support the application (if required).

#### 14 What do I need to do if there are changes to my contact details?

It is important that you inform the Bank of any changes in your contact details to ensure that all correspondences reach you in a timely manner. Please contact 03-2096 3000 (Customer(s) Service Center) or visit the nearest Bank's branch to update the changes.

#### 15 Where can I get assistance and redress?

If you have difficulties in making payments, you should contact us earlies possible to discuss payments alternatives. You may contact us at:	Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK) that provide money management and credit
possible to discuss payments alternatives. You may contact us at.	counselling for individuals. You can contact AKPK at:
Collection and Recovery Department,	Agensi Kaunseling dan Pengurusan Kredit,
7th Floor, Wisma MBSB Bank	Level 5 and 6,
48, Jalan Dungun, Damansara Heights,	Menara Aras Raya (formerly known as Menara Bumiputra Commerce),
50490 Kuala Lumpur	JIn Raja Laut, 50350 Kuala Lumpur
 Tel No. : 03-2083 5000	Tel. No.: 03 2616 7766
Email : ecu.careline@mbsbbank.com	Fax No.: 03 2616 7601
	Website: www.akpk.org.my
If you wish to complain on the products or services provided by us, you	If you query or complaint is not satisfactorily resolved by us, you may
may contact us at:	contact Bank Negara Malaysia LINK or TELELINK at:
Customer(s) Experience Management	Block D, Bank Negara Malaysia
25th Floor, Menara MBSB,	Jalan Dato' Onn
Jalan Persiaran Barat, Seksyen 52	50480 Kuala Lumpur,
46200 Petaling Jaya, Selangor	Tel. No. : 1-300-88-5465
Tel. No. : 03-2096 3000	Fax No.: 03-22174 1515
Email : complaint@mbsbbank.com / enquiry@mbsbbank.com	Email : bnmtelelink@bnm.gov.my
Website : www.mbsbbank.com	

#### 16 Where can I get further information?

Should you require additional information, please visit our website www.mbsbbank.com or contact us at:

Education Financing Unit Consumer Banking Division Menara MBSB, PJ Sentral Jalan Persiaran Barat, Seksyen 52 46200 Petaling Jaya, Selangor Tel. No. : 03-7455 5555 Website : www.mbsbbank.com

### <u>IMPORTANT NOTE:</u> LEGAL ACTION MAY BE TAKEN AGAINST YOU IF YOU FAIL TO PAY THE MONTHLY INSTALMENTS OF YOUR EDUCATION FINANCING-I FACILITY

The information provided in this disclosure sheet is valid as at

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